



# 1Source Technology Partners Ltd.

Applications. Consulting. Managed Services

## CORPORATE PROFILE



## About 1source Technology Partners Limited

1source was founded in 2008 to serve as a single point of contact for the IT needs of businesses across West Africa.

At 1source, we deliver a full range of managed services; from tactical utility-level IT tasks such as help-desk, backup and hosting to full service outsourcing of your entire IT operation. 1source is the preferred single point of contact in complex, multi-vendor IT environments.

We create custom middle-ware applications to integrate multiple IT systems. We work fast and strive for functional elegance. 1sourcerers are passionate about the agility manifesto, systems thinking, service oriented architecture and the declaration of interdependence

### 1source Service Offerings

#### Applications

The custom applications and web-based solutions that we create for our clients scale from handheld devices to powerful datacenters. Our standard MODULA and EDISTRIBUTOR application suites are industry leaders providing Fast Moving Consumer Goods companies with tools for capturing, validating, analyzing and presenting sales and trade marketing data to executives when they need it.

#### Consulting

We work with clients from strategy development to RFP, vendor selection, bid-evaluation and final deployment. We benchmark the quality of clients IT environment and implement clear mediation to close the gaps. Our team of consultants bring expertise and experience to your projects and are available to work with you and manage your IT project anywhere in Africa.

We serve on various think tanks for Government and private sector clients helping to shape the future of technology in Nigeria and across Africa. We continue to build partnerships across the globe to deliver world class consulting services and expertise to our clients.

#### Managed Services and Outsourcing

We are the most cost-effective way to retain talented IT experts without the commitment of an inhouse team. We manage mundane and mission critical systems day-to-day 24/7 for clients so that they can focus on what they do best. Our team of certified geeks include Mobile and Desktop application developers, DBA's & Analysts, business process modelling experts, Infrastructure and Integration experts and trainers.



## Selected Projects

### Cadbury Nigeria Plc.

#### The Challenge

Cadbury wanted to ensure through-the-line visibility all sales related activity. The proliferation of disparate sales data from 47 independent distributors across 7 geographic regions in 10,000 daily transactions needed to be brought under the control of Marketing and Finance decision makers.

#### The Solution

1source worked with Cadbury to analyze, review and modify their existing SAFIR sales analysis forecasting and reporting framework. A custom build of e-distributor was deployed in 47+ offices nationwide enabling the collated, correlation and cleansing of conformed data and the adoption of Business Intelligence toolkits.

### Fan Milk Nigeria Plc.

#### The Challenge

How to ensure availability of exchange server and mission-critical legacy groupware tools to a global workforce headquartered in Ibadan Nigeria. It was crucial that managers travelling to and from Europe had have access to local resources (email, workflow applications and shared files) as if they were still in the Ibadan office.

#### The Solution

1source carried out a best-practice "by-the-book" implementation of Exchange Server that was particularly sensitive to the limitations and peculiarities the local environment. On premises servers were set up to be more resilient and fault-tolerant than usual with respect to poor network quality and power outages. The result was a best-of-breed solution that simply works.



## British American Tobacco Nigeria plc.

### The Challenge

This industry leader wanted to combine one million records per day from field sales, retail audit research, general consumer survey data and trade rep reports into one single data warehouse. Additionally, they intended to deliver meaningful insight to decision makers in the simplest form possible. On a lean budget. On a tight schedule.

### The Solution

1source architected a robust information design (from data model to dimensional analysis) as well as a disciplined approach to building a data warehouse and support applications. The result was a truly beautiful data visualization toolset that simplified sales forecasting and reduced the time taken to complete the annual company plan from 2 months to 2 weeks.

## Coca Cola Nigeria

### The Challenge

The team had tremendous fun with this project. This market leader needed to share the triumph of constructing, Africa's tallest Christmas tree with the world. The challenge was that the tree was in the middle of a field (at the national theatre) far from power sources, internet connectivity or broadcast facilities of any kind.

### The Solution

1source set up a Mobile data-center complete with access control, servers, generators, inverter and back-up batteries and a suite of internet connected webcams. Africa's Tallest Christmas Tree was streamed live to a global audience via web-cam feed continuously for the entire month of December and into the New Year. Viewer's described it as "like being there".

## Full Services Portfolio

### Managed Services

At 1source, we deliver a full range of high quality managed services; from tactical utility-level IT tasks such as our high speed help-desk, backup and hosting to full service outsourcing of your entire IT operation. 1source is the preferred single point of contact in complex, multi-vendor IT environments.

As your managed services provider, we manage and assume responsibility for providing proactive management of IT services in line with your strategic business objectives. For a flat and flexible fee of your choice, we cover all your infrastructure and user support needs including:



- Manage and monitor desktops, servers and networks
- Install the best technologies and equipment on the market, manage and update virus, spam and spyware/malware software (security)
- Install and manage software updates and patches
- Back up servers and workstations
- Install and manage firewalls
- Email Archiving
- Provide anywhere access to your email
- Onsite & Remote Helpdesk Support
- License & IT Asset Management
- Procurement Services

We manage multiple technology vendors (ISP's, Hardware Suppliers, Applications vendors (such as HR, Accounting and procurement) and measure their effectiveness in delivering according to your standards and requirements.

## Recruiting

We provide structured IT recruitment services, specializing in recruiting IT staff on both permanent and contract bases. Our recruitment capability includes:

- Developers
- IT support staff
- Project Managers
- Database analysts
- Network Support Engineers
- Database administrators
- Enterprise Architects

## Software Development

Our experienced system analysts and programmers work on your project from its conceptualization through and beyond its completion and implementation. We actively manage project engagements, ensuring that your projects are delivered to time and on budget. Our hand over process ensures that your technical personnel and other employees are trained and provided with industry standard documentation with support from our Helpdesk.



## Website Development

Imagine having a website that works for you, 24 hours a day, driving prospects to your business and helping to turn them into sales.

We design and re-design websites, perform website maintenance tasks, website speed ups and content protection for our clients.

## Technology Strategy

Our Senior Management team is available to sit in your management meetings and provide strategic insights or act as sounding boards for your business technology plans. We will assist with budgeting, planning and benchmarking your infrastructure requirements against similar companies in your industry.

## Business & IT Training

As technology continues to change the way competition is organized and business is done across the globe, keeping your people and processes in tune will often represent a strategic challenge for management? 1Source training programs takes one more burden off your team as we stay on the edge of developments in technology and governance that will affect your future and ensure that you remain competitive tomorrow and beyond.

## Project Management

From planning, scheduling and controlling IS/IT projects to managing critical interfaces with users and vendors while balancing development needs with system maintenance, you will find your information technology project management needs are met by the 1Source team.

## Continuity Planning

Businesses are vulnerable to unplanned events: perhaps a storm, fire or power surge, perhaps a hard drive failure that destroys someone's irreplaceable data.

Continuity planning requires that we understand and anticipate the events that could threaten your business objectives, and plan ahead so that your business can remain viable in the face of unplanned or unexpected events.

## Disaster Recovery

We help you define and implement policies, processes and procedures to ensure that company data remains highly available and business continuity is not threatened. We provide off-site/cloud backups for critical data and carry out periodic recovery simulations, leaving nothing to chance. We provide free disaster readiness assessments. Call us for a free assessment now.



## Business Intelligence

Gaining access to the right information at the right time can often mean the difference between success and failure.

Whether probing a competitor's activities, assessing the attitudes of your market segment, or evaluating the quality of your consumer or business relationships, 1Source BI provides reliable, actionable intelligence.

We are leaders at developing Business Intelligence tools for gathering, analyzing and visualizing data across your organization and provide management with the tools to make intelligent decisions.



## Contact Information

### General

1source Technology Partners limited  
3A, Ahmad Tijani Ottun Street  
Off Victoria Arobieke Street,  
Lekki1, Lagos Tel: +234 01  
291 1987  
[www.1sourceng.com](http://www.1sourceng.com)  
[info@1sourceng.com](mailto:info@1sourceng.com)  
[dialogue@1sourceng.com](mailto:dialogue@1sourceng.com)

### Business Support Coordinator

Tamara Amobi  
[tamara@1sourceng.com](mailto:tamara@1sourceng.com)  
+234 816 761 5837

### Sales & Business Development

Nkem Emezie-Ejinima  
[nkem@1sourceng.com](mailto:nkem@1sourceng.com)  
+234 803 479 9226

### Client Management, Support

Oladipupo Adegbite  
[dipo@1sourceng.com](mailto:dipo@1sourceng.com)  
+234 706 619 3444